

BOARD OF INTERMEDIATE EDUCATION, KARACHI

H.S.C. Annual Examinations 2021

(MODEL QUESTION PAPER)

PRINCIPLES OF COMMERCE PAPER-I

Total Duration: 02 Hours

Max Marks: 75

General Instruction:

Section-'A': Q-1 contains 38 (MCQs) and all of them are to be answered. (38)

Section-'B': Q-2 consists of 7 Parts short answer Questions of which 5 Parts Questions are to be answered. (25)

Section-'C': comprises 2 detailed-answer Questions of which 1 Question is to be answered. (12)

SECTION 'A' MCQS-(MULTIPLE CHOICE QUESTIONS)

Time Allowed:40 Min

(38 Marks)

Note: All the MCQs of this section are to be answered.

Q1. Choose the correct answer for each from the given options:

1) This partner has limited liability



Active
Secret



Nominal
Minor

2) Tax is imposed twice on



Joint stock company
Sole proprietorship



Partnership
Cooperative society.

3) Raw material is produced for



Retailers
Consumers



Wholesaler
Manufacturers

4) Partnership is dissolved by



Admission of a partner
Death of a partner



Retirement of a partner
All of these

5) Cutting weaving and dying process take place in this industry



Analytical industry
Extracting industry



Fabricating industry
Synthetic industry

6) A request by the bank to the exporter is known as

- | | |
|--------------------|-------------------|
| ◆ Bill of exchange | ◆ Bill of lading |
| ◆ Letter of credit | ◆ Promissory note |

7) Minimum legal constraints are faced by

- | | |
|-----------------------|---------------------------|
| ◆ Partnership | ◆ Cooperative society |
| ◆ Sole proprietorship | ◆ Public limited company. |

8) Systematic economic activity refers to

- | | |
|-------------|--------------|
| ◆ Economics | ◆ Profession |
| ◆ Industry | ◆ Commerce |

9) Good employees can be admitted to the

- | | |
|-----------------------|----------------------|
| ◆ Sole proprietorship | ◆ Partnership |
| ◆ Company | ◆ none of the above. |

10) The memorandum of association consists of

- | | |
|----------------|----------------|
| ◆ Two clauses | ◆ four clauses |
| ◆ Five clauses | ◆ Six clauses. |

11) The certificate of origin is issued by

- | | |
|---------------------------|-----------------------|
| ◆ Export promotion bureau | ◆ Chamber of commerce |
| ◆ Government | ◆ None of these |

12) Wholesaler keeps goods in

- | | |
|-------------|------------|
| ◆ Shop | ◆ Showroom |
| ◆ Warehouse | ◆ Factory |

13) The goods produced in a country are made available to other countries by

- | | |
|-----------------|------------------|
| ◆ Warehousing | ◆ Insurance |
| ◆ foreign trade | ◆ Transportation |

14) The business organization is listed in stock exchange

- | | |
|-----------------------|--------------------------|
| ◆ Sole proprietorship | ◆ Partnership |
| ◆ Cooperative society | ◆ Public limited company |

15) The operation of the public limited company is governed by

- | | |
|-----------------------|--------------------------|
| ◆ Prospectus | ◆ Memorandum |
| ◆ Dividend of company | ◆ Article of association |

16) Utility created by warehousing is

- | | |
|------------|-----------|
| ◆ Time | ◆ Quality |
| ◆ Quantity | ◆ Place |

17) Functions of marketing include

- ◆ Warehouse
- ◆ Transportation
- ◆ finance
- ◆ All of these

18) Request by the bank to the exporter is known

- ◆ Bill of exchange
- ◆ Letter of credit
- ◆ Bill of lading
- ◆ Promissory note.

19) Paid occupation especially one that requires advanced education and training is known as

- ◆ Marketing
- ◆ Industry
- ◆ Profession
- ◆ publicity

20) Middlemen who sell directly to consumers and small quantities are:

- ◆ Retailers
- ◆ Wholesalers
- ◆ Exporters
- ◆ Producers

21) Chain stores and supermarket are examples of

- ◆ Wholesaling
- ◆ Importing
- ◆ Retailing
- ◆ Exporting

22) In Pakistan the cooperative societies are established under the act of

- ◆ 1912
- ◆ 1925
- ◆ 1921
- ◆ 1932

23) Wholesaling Concentrates on

- ◆ Variety
- ◆ Quantity
- ◆ Quality
- ◆ Price

24) The Essential part of a direct channel

- ◆ Middleman
- ◆ Agent
- ◆ Broker
- ◆ all of these

25) Transportation creates

- ◆ Time Utility
- ◆ Possession utility
- ◆ Place utility
- ◆ Marginal Utility

26) Accounts are published or printed by a

- ◆ Private company
- ◆ Public company
- ◆ Partnership
- ◆ None of these

27) Public subscription is required by a

- ◆ Public company
- ◆ Statutory company
- ◆ Private company
- ◆ Partnership company

- 28) Ownership is transferable in a
- ◆ Company
 - ◆ Sole proprietorship
 - ◆ Partnership
 - ◆ Cooperative societies
- 29) The limited liability is a one of the qualities of a,
- ◆ Sole proprietorship
 - ◆ Partnership
 - ◆ Joint stock Company
 - ◆ All of the above
- 30) A company Management is run by:
- ◆ Shareholders
 - ◆ Partners
 - ◆ Board of directors
 - ◆ Proprietors.
- 31) Registration with registrar of companies is compulsory for,
- ◆ Company
 - ◆ Partnership
 - ◆ Public company
 - ◆ Sole proprietorship
- 32) Partnership contract should be,
- ◆ Written
 - ◆ Mutually agreed
 - ◆ Oral
 - ◆ Flexible
- 33) The life of a partnership is not adversely affected by,
- ◆ Retirement of a partner
 - ◆ Admission of a partner
 - ◆ Change in partnership agreement
 - ◆ Death of a Partner
- 34) Business survives on the basis of.
- ◆ Latest information
 - ◆ Right information
 - ◆ Relevant information
 - ◆ Secondary information all of the above.
- 35) Long term investment,
- ◆ Buying machines
 - ◆ Hiring labor
 - ◆ Renting plant
 - ◆ Buying raw materials
- 36) Capital is brought in by;
- ◆ Banks
 - ◆ Bondholders
 - ◆ Shareholders
 - ◆ none of the above
- 37) Risk is the problem faced by;
- ◆ A bank
 - ◆ An insurance company
 - ◆ A business
 - ◆ All of the above
- 38) Organizational problem is solved by forming;
- ◆ Sole proprietorship
 - ◆ company
 - ◆ Partnership
 - ◆ Any of the above

SECTION 'B' (SHORT- ANSWER QUESTIONS)

Note: Answer any 5 Part Questions from this Section. All Questions carry equal marks. No answer should exceed 6-10 lines.

Q2.

- I. Describe the means of transportation.
- II. State the services of wholesalers to retailer.
- III. Enlist the name of the documents used in exporting goods.
- IV. Describe the advantages of sole proprietorship.
- V. State channels of distribution.
- VI. Write any four characteristics of partnership.
- VII. Explain the various kinds of warehouses.

SECTION 'C' (DETAILED- ANSWER QUESTIONS)(12 Marks)

Note: Answer any ONE question (with detail) from this section.

- Q3.** Describe in detail the step by step procedure of importing goods from a foreign country and List the documents used in this procedure.
- Q4.** What is Joint Stock Company explain the advantages and disadvantages of the joint stock Company, describe the memorandum of association and article of association.

